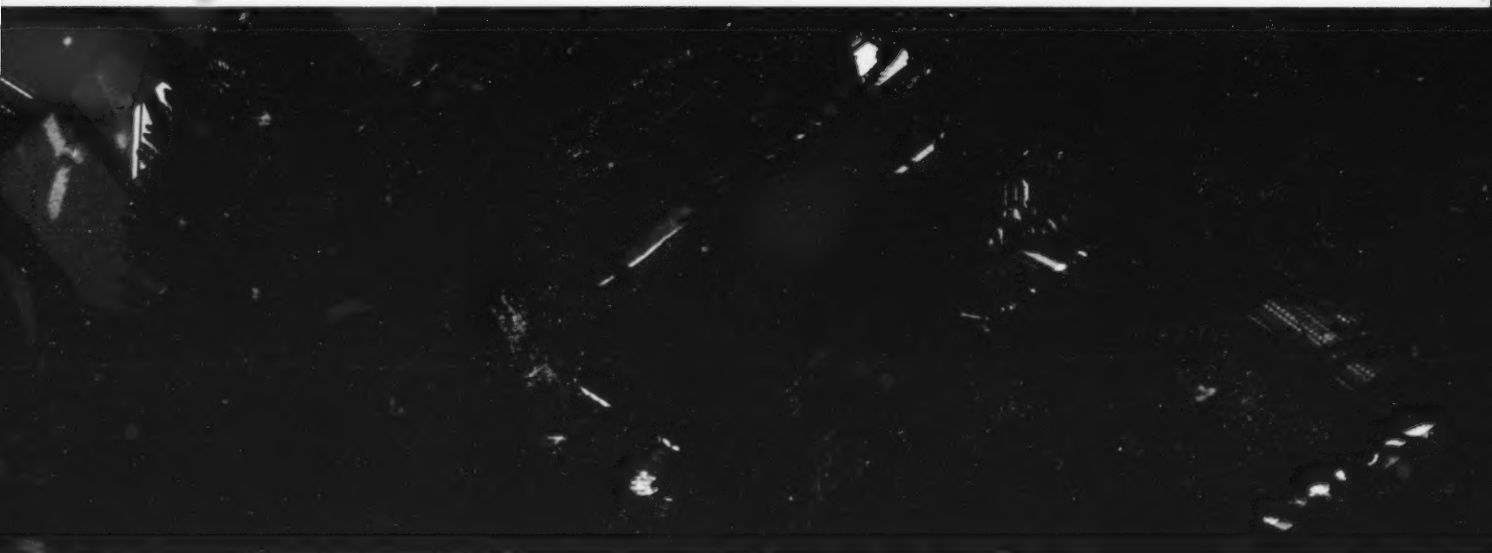




Summer 2007

Advance-Tek Consulting – Scientific Research & Experimental Development program specialists

Have you heard of the Scientific Research and Experimental Development (SR&ED) program? If your answer is “no” you’re not alone. According to Clayton Sparks with Advance-Tek Consulting, only about 15 percent of eligible companies apply for SR&ED, which is the largest single source of federal government support for Canadian research and development.

Through his own involvement with start up companies, Sparks has seen first hand the benefits of the SR&ED program. He also saw the opportunity to help other companies take advantage of the program. He and Mark Wolff, who has been consulting in this area for more than three years, formed Advance-Tek Consulting and recently set up shop in the Atrium at Innovation Place in Saskatoon.

“The SR&ED program is part of the Canadian Tax Act but it’s not exclusively about accounting; it’s about technology,” said Sparks. “We partner with companies to identify eligible projects, related activities and associated costs. Then we help set up a tracking program through training, reference materials and tracking tools so the company can continue to access the SR&ED program in future years.”

According to the Government of Canada website, the SR&ED tax incentive program can apply to experimental development, applied research, basic research and support work. Advance-Tek leads their clients through the process of identifying eligible projects and activities and helps them navigate what Wolff describes as “the many nuances” of the process.

Advance-Tek’s fees are success or contingency-based, making it a win-win arrangement, according to Sparks. “We streamline the process for our clients, allowing them to focus on their business; doing what they do best.”



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www.advance-tek.ca

Advance-Tek Consulting Inc. offers confidential support to companies preparing a claim under the Scientific Research and Experimental Development (SR&ED) Program by focusing on the technical requirements.

SASKATOON

REGINA

PRINCE ALBERT

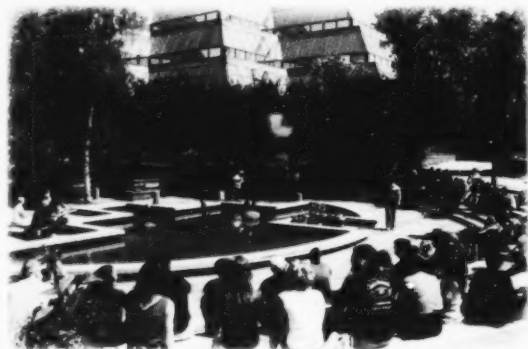
Summertime events

Some would argue summertime is all about slowing down and relaxing. However, at Innovation Place in both Regina and Saskatoon, things have been busy.

Summer programming has included Jazz in the Bowl in Saskatoon, the 6th Annual Client Barbecue in Regina, the 11th Annual Innovation Place Golf Tournament in Saskatoon and National Aboriginal Day celebrations at both parks.

The events have been complemented with beautiful weather, great entertainment and good food. It is fair to say the summer has been an enjoyable time for both clients and park staff.

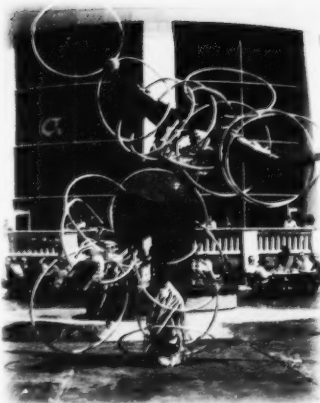
To stay in the know regarding future park events, check out the weekly Electronic Bulletin Board or call our Client Services Representative, Fred Amaya, at 306.933.5554.



There was hot sun and cool jazz for more than 400 spectators in Saskatoon who gathered for an alfresco lunch while being entertained by the Ken Marco Trio. It was part of the kickoff to the SaskTel Saskatchewan Jazz Festival.



Clients in Regina came out en masse to listen to the music of Sheila Deck at the park's 6th Annual Client Barbecue which raised \$1,187 for the United Way.



Hoop Dancer Terrence Littlelent was on hand for the National Aboriginal Day celebration in Regina. Aboriginal music and dancing was showcased while over \$876 was raised for the Rainbow Youth Centre, a local youth organization.



The 11th Annual Innovation Place Golf Tournament featured some spectacular shots, great team spirit as well as golfers from all three Innovation Place locations.

Dick Batten receives his award for lowest score in the stroke play competition from Debbie Haliuk, Senior Property Manager for Innovation Place.



International visitors

Innovation Place has a worldwide reputation as one of North America's most successful university-related research parks. This spring and summer have been particularly busy with international delegations coming to tour the parks. Here are just a few of the visitors we've hosted.



Denys Cooper from NRC Industrial Research Assistance Program (standing left) and delegates from the government of Astrakhan Region, Russia where there are plans for setting up a new research park.



(left to right) Fidel Coloma, Republic of Chile Embassy in Canada, Chilean Congressman René Manuel García García and Austin Beggs, Director, Corporate Relations for Innovation Place.



David Fuller, University of Wollongong, Australia (left) and Austin Beggs, Innovation Place (right).

New building in Regina

Representatives from government, the University of Regina and the business community gathered on July 20 to celebrate the expansion of Innovation Place in Regina. The new building will help meet the demands of Saskatchewan's growing technology sector.

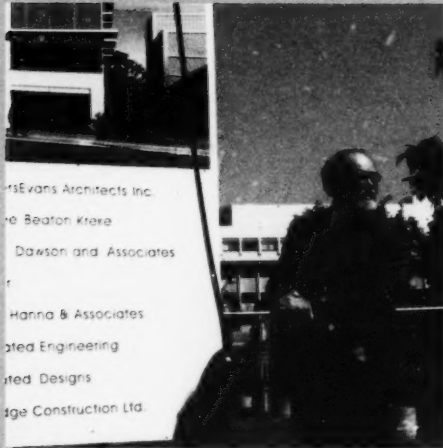
"It is fitting this new structure be located here at the corner of Research Drive and University Drive, where the research park meets the university," said Minister John Nilson. "Many of the tenants in this building will straddle the divide between academia and commerce and be a vital link between the university and the business community."

The redevelopment project at 2 Research Drive started in early July. The 71,000 square foot facility will be connected to the existing building at 2 Research Drive, which will undergo extensive renovations.

"We had to build," said Ken Loeppky, Vice President, Research Park Operations for Innovation Place. "We have got several existing clients who want to expand, as well as potential new clients waiting to get into our park so they can take advantage of the unique business environment and collaborative opportunities we provide."

Like all Innovation Place buildings, it will be constructed using sustainable design principles that minimize environmental impact and provide an environmentally friendly workplace. It will meet the standards of the Leadership in Energy and Environmental Design (LEED®) Green Building rating system which recognizes performance in the areas of sustainable site development, water savings, energy efficiency, material selection and indoor environmental quality.

It is expected 270 people will work in the new building, bringing the total number of employees at Innovation Place in Regina to 1,300, and bringing the park's direct and indirect annual economic impact to the province to more than \$315 million.



Minister of the Environment John Nilson unveils the site sign for the new 2 Research Drive building as part of the official announcement of the expansion of Innovation Place in Regina. The President of the University of Regina and the President and CEO of the Regina Regional Economic Development Authority also took part in the announcement.

If you would like to receive an electronic version of THE SCENE please e-mail info@innovationplace.com.



A computer rendering depicting the new look of 2 Research Drive in Regina after the redevelopment is complete.

Below: Looking up and out of the Atrium common area in Saskatoon



Progress2Capital winners

Congratulations to Rae Johnson, Troy Dolff and Gwynn Morris for their winning pitch in the Progress2Capital business planning competition. Their company, Fileshare.ca, will receive one year of free rent, Internet and parking at Innovation Place in Regina.

Fileshare.ca was one of nine award winners at the second annual business planning competition developed by the RREDA and other community partners. Fileshare.ca provides business and personal solutions for storing and manipulating information online.

Name change

The University of Regina's Graduate School of Public Policy, a client at 2 Research Drive in Regina, has changed its name. It is now the Johnson-Shoyama Graduate School of Public Policy. The name is in honour of Albert Johnson and Thomas Shoyama, two leading figures in the history of public service since the 1940s. The renamed organization will be a provincial school with operations at both the U of R and the U of S. For more information, please go to www.uregina.ca/gspp.

Aboriginals and the environment

The Saskatchewan Environmental Industry and Managers Association (SEIMA), located in the Terrace in Regina, is the first environmental organization in the province to sign an Aboriginal Employment Development Program partnership agreement with the Province. The partnership will help SEIMA reach out to the Aboriginal community and set up programs that encourage more young Aboriginal people to seek employment in the environmental industry.



Construction Update: Construction crews are putting the finishing touches on the exterior of 121 Research Drive in Saskatoon. Now the focus is on interior work where crews will be busy all summer. Landscaping and construction of a parking lot to the southeast of the new building are also underway. Clients are expected to start moving into the new facility this fall.

For more information or to submit an item for **THE SCENE**, please contact us at:
306.933.7137 or e-mail sburton@innovationplace.com

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